

SUBJECT : PRINCIPLES OF MANAGEMENT

Day : Monday  
Date : 15/04/2019

Time : 02.00 PM TO 05.00 PM  
Max. Marks : 60

S-2019-1940

N.B.

- 1) Attempt any **THREE** questions from Section – I and any **TWO** questions from Section – II.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer book.

SECTION – I

- Q.1** What are the major skills a manager should have to perform various business activities? (12)
- Q.2** Planning is a bridge between present and future. Discuss. (12)
- Q.3** What are the different styles of leadership? Explain with suitable examples. (12)
- Q.4** Discuss in detail steps involved in basic control process. (12)
- Q.5** Write short note on (ANY TWO) (12)
- a) Trait approach to leadership
  - b) Requirement of effective control
  - c) Types of planning

SECTION – II

- Q.6** What do you mean by organizing? What principles would you keep in mind while developing an organizational structure (12)
- Q.7** 'Planning and controlling are inseparable functions of management.' Comment. (12)
- Q.8** Specify the departmentalization approach you would recommend for each of the following, and Justify your choices: (12)
- a) A company that manufactures and markets one product
  - b) A company with sales offices in ten states.
  - c) A retail departmental store

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**SUBJECT : MACRO ECONOMICS**

Day : Thursday  
Date : 25/04/2019

**S-2019-1941**

Time : 02.00 PM TO 05.00 PM  
Max. Marks : 60

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**N.B.:**

- 1) Attempt **ANY THREE** questions from Section – I and **ANY TWO** questions from Section – II.
  - 2) Answers to both the sections should be written in **SAME** answer book.
  - 3) Draw neat and labeled diagram **WHEREVER** necessary.
  - 4) Figures to the right indicate **FULL** marks.
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**SECTION – I**

- Q.1** Explain with diagram Circular Flow of Income (four sector model). [12]
- Q.2** What are the components of Aggregate Demand? [12]
- Q.3** Explain Quantity Theory of Money. [12]
- Q.4** What are the features of Business Cycle and explain the phases of Business Cycle? [12]
- Q.5** Write short notes on **ANY TWO** of the following: [12]
- a) Personal and Disposable Income
  - b) Effects of Fiscal Policy
  - c) Stagflation

**SECTION – II**

- Q.6** Define Inflation. Explain the causes of Inflation. [12]
- Q.7** Explain Globalization as an Economic Reform (since 1991). [12]
- Q.8** Explain simple Keynesian Model. [12]

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**SUBJECT : MANAGEMENT ACCOUNTING**

Day : - Monday  
Date : 22/04/2019

Time : 02.00 PM TO 05.00 PM  
Max. Marks : 60

**S-2019-1942**

**N. B. :**

- 1) Attempt **ANY THREE** questions from Section - **I** and attempt **ANY TWO** questions from Section - **II**.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer books.

**SECTION – I**

- Q. 1** Explain Management Accounting and Financial Accounting. Elaborate on limitations of Financial Accounting. (12)
- Q. 2** What do you mean by Cost Accounting? Explain various classification of cost. (12)
- Q. 3** Discuss the objectives, advantages and disadvantages of Budgetary Control. (12)
- Q. 4** Define Marginal Costing. Explain its importance and limitation. (12)
- Q. 5** Write short notes on **ANY THREE** of the following: (12)
- a) P/V Ratio
  - b) Margin of Safety
  - c) Cost Sheet
  - d) Cost Audit
  - e) Standard Costing

**SECTION – II**

- Q. 6** Explain the essentials of Audit. Write objectives and advantages of Management Audit in detail. (12)
- Q. 7** You are given the following data: (12)

| Year | Sales    | Profit |
|------|----------|--------|
| 2017 | 1,20,000 | 9,000  |
| 2018 | 1,40,000 | 13,000 |

Assuming that the cost structure and selling price remains unchanged in the two years.

**P. T. O.**

Find out:

- a) P/V Ratio
- b) Profit when sales are Rs. 1,00,000
- c) Break Even Sales
- d) Sales required to earn a profit of Rs. 20,000

**Q. 8** From following data of PVR LTD prepare cost sheet:

(12)

| Particulars                  | Amount Rs |
|------------------------------|-----------|
| Direct Material              | 20,00,000 |
| Direct Wages                 | 10,00,000 |
| Opening Stock-Raw Material   | 3,00,000  |
| Closing Stock-Raw Material   | 5,00,000  |
| Administration Expenses      | 75,000    |
| Sales Overheads              | 75,000    |
| Transport Expenses           | 2,50,000  |
| Opening Stock-Finished Goods | 1,50,000  |
| Factory Rent                 | 3,25,000  |

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**B. B. A./B.P.M SEM – II (CBCS – 2018 COURSE) : SUMMER – 2019**  
**SUBJECT : BUSINESS STATISTICS**

Day : Wednesday  
Date : 24.04.19

Time : 2.00 PM To 5.00 PM.  
Max. Marks : 60

S2019 - 1943

**N. B. :**

- 1) Attempt **ANY THREE** questions from Section **I** and **ANY TWO** questions from Section – **II**.
- 2) Figures to the right indicate **FULL** marks.
- 3) Answers to both the sections should be written in **SAME** answer books.
- 4) Use of non-programmable **CALCULATOR** is allowed
- 5) Use of graph paper **WHEREVER** necessary

**SECTION – I**

- Q. 1** a) Define probability and conditional probability. Explain both the concepts with the help of suitable examples. (06)
- b) A bag contains 6 white, 4 red and 10 black balls. Two balls are drawn at random. Find the probability that both the balls are black. (06)

- Q. 2** Calculate arithmetic mean and median for the following frequency distribution: (12)

|                 |      |       |       |       |       |       |       |
|-----------------|------|-------|-------|-------|-------|-------|-------|
| Marks           | 0-10 | 10-20 | 20-30 | 30-40 | 40-50 | 50-60 | 60-70 |
| No. of Students | 6    | 5     | 8     | 15    | 7     | 6     | 3     |

- Q. 3** a) In a sample survey of 2500 students 1000 liked Economics, 1750 liked Statistics and 600 liked both Economics and Statistics. Find whether linking in two subjects Economics and Statistics is associated or not? (06)
- b) Calculate Modal Height by using following data: (06)

|           |       |       |       |       |       |       |       |
|-----------|-------|-------|-------|-------|-------|-------|-------|
| Height    | 10-15 | 15-20 | 20-25 | 25-30 | 30-35 | 35-40 | 40-45 |
| Frequency | 4     | 12    | 20    | 18    | 16    | 13    | 10    |

- Q. 4** Calculate Karl Pearson's coefficient of correlation from the following data, using 20 as working mean for price and 70 as the working mean for demand: (12)

|        |    |    |    |    |    |    |    |    |    |
|--------|----|----|----|----|----|----|----|----|----|
| Price  | 14 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| Demand | 84 | 78 | 70 | 75 | 66 | 67 | 62 | 58 | 60 |

- Q. 5** Write short notes on **ANY TWO** of the following: (12)

- a) Association of attributes
- b) Mutually exclusive and exhaustive events
- c) Importance of statistics in business

**P. T. O.**

## SECTION – II

- Q. 6** The following table gives the aptitude scores and productivity indices of 10 workers selected at random: (12)

|                    |    |    |    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|----|----|----|
| Aptitude Score     | 60 | 62 | 65 | 70 | 72 | 48 | 53 | 73 | 65 | 82 |
| Productivity Index | 68 | 60 | 62 | 80 | 85 | 40 | 52 | 62 | 60 | 81 |

Estimate:

- i) Productivity index of a worker whose test score is 92.
- ii) The test score of a worker whose productivity index is 75.

- Q. 7** In a bolt factory, machines A, B, C manufacture respectively 25 %, 35 % and 40 % of the total of their output 5, 4, 2 percent are known to be defective bolts. A bolt is drawn at random from the product and is found to be defective what are the probabilities that was manufactured by: (12)

- i) Machine A
- ii) Machine B or C

- Q. 8** An association doing charity work decided to give old age pension to people of 60 years and above age. The scales of pension were fixed as follows: (12)

|                         |       |       |       |       |       |         |
|-------------------------|-------|-------|-------|-------|-------|---------|
| Age Group               | 60-65 | 65-70 | 70-75 | 75-80 | 80-85 | 85 -100 |
| Pension per Month (Rs.) | 400   | 500   | 600   | 700   | 800   | 1000    |

The ages of 30 persons who secured the pension right are given below:

|    |    |    |    |    |    |    |    |    |    |
|----|----|----|----|----|----|----|----|----|----|
| 62 | 65 | 68 | 72 | 75 | 77 | 82 | 85 | 90 | 78 |
| 75 | 61 | 60 | 68 | 72 | 76 | 79 | 80 | 82 | 68 |
| 75 | 94 | 98 | 73 | 77 | 68 | 65 | 71 | 89 | 78 |

Calculate monthly average pension payable and standard deviation.

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